

FINANCIAL STATEMENTS

December 31, 2013 and 2012

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Dane County Humane Society, Inc.
Madison, Wisconsin

We have audited the accompanying financial statements of Dane County Humane Society, Inc., which comprise the statements of financial position as of December 31, 2013 and 2012, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dane County Humane Society, Inc. as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Wegner CP4s UP

Wegner CPAs, LLP Madison, Wisconsin February 18, 2014

E. (242) 522-7550

DANE COUNTY HUMANE SOCIETY, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2013 and 2012

ASSETS		2013		2012
	\$	746,208	\$	1,054,898
Cash	Ψ	72,133	Ψ	44,176
Cash restricted for capital improvements Accounts receivable		73,517		54,937
		63,831		83,638
Unconditional promises to give		23,658		52,114
Prepaid expenses Merchandise inventory		14,733		18,151
Investments		1,058,480		990,455
Property and equipment—net		4,956,535		4,919,302
1 Toperty and equipment—net		1,000,000		
Total assets	\$	7,009,095	\$	7,217,671
LIABILITIES				
Accounts payable	\$	112,529	\$	82,119
Accrued expenses		148,142		117,010
Line of credit		500,000		
Advances on conditional grant		89,719		227,903
Advance on conditional promise to give		334,562		369,912
Total liabilities	~	1,184,952		796,944
NET ASSETS				
Unrestricted		5,605,402		6,264,248
Temporarily restricted		218,741		156,479
Tomporarily roduloted			*********	
Total net assets		5,824,143		6,420,727
Total liabilities and net assets	\$	7,009,095	\$	7,217,671

DANE COUNTY HUMANE SOCIETY, INC. STATEMENTS OF ACTIVITIES Years Ended December 31, 2013 and 2012

	2013	2012
UNRESTRICTED NET ASSETS		2012
REVENUES, GAINS, AND OTHER SUPPORT		
Contributions excluding estates	\$ 1,669,934	\$ 1,413,646
Bequests from estates	221,631	506,112
Program service revenue	946,870	912,153
Investment return	152,502	115,315
Special events	79,936	88,498
Merchandise sales	66,238	65,576
Other revenues	14,124	6,935
Total unrestricted revenues, gains, and other support	3,151,235	3,108,235
EXPENSES		
Program services	0.400.057	4 705 040
Animal services	2,138,257	1,795,616
Wildlife program	133,783	96,340
Adoption services	485,980	428,329
Volunteer program	81,955	94,586
Education and outreach	237,306	152,956
Supporting activities	040.007	040 747
Management and general	313,367	248,747
Development	510,413	462,294
Total expenses	3,901,061	3,278,868
NET ASSETS RELEASED FROM RESTRICTIONS		
Satisfaction of program restrictions	90,980	55,002
Change in unrestricted net assets	(658,846)	(115,631)
	, ,	, ,
TEMPORARILY RESTRICTED NET ASSETS		
Contributions	153,242	137,263
Net assets released from restrictions		(== 000)
Satisfaction of program restrictions	(90,980)	(55,002)
Change in temporarily restricted net assets	62,262	82,261
Change in net assets	(596,584)	(33,370)
-	_ ,	
Net assets—beginning of year	6,420,727	6,454,097
Net assets—end of year	\$ 5,824,143	\$ 6,420,727

DANE COUNTY HUMANE SOCIETY, INC. STATEMENTS OF FUNCTIONAL EXPENSES Years Ended December 31, 2013 and 2012

				20	2013			-
	Animal Services	Wildlife Program	Adoption Services	Volunteer Program	Education and Outreach	Management and General	Development	Total
Personnel Operating Building Animal services Programs/activities	\$ 1,266,118 204,898 308,508 358,733	\$ 86,184 4,594 5,625 37,380	\$ 350,740 99,272 29,451 6,517	\$ 64,772 37 - 17,146	\$ 184,961 6,847 22,873 22,625	\$ 213,957 89,734 6,395 3,281	\$ 314,768 78,906 18,714 98,025	\$ 2,481,500 484,288 391,566 402,630 141,077
Total expenses	\$ 2,138,257	\$ 133,783	\$ 485,980	\$ 81,955	\$ 237,306	\$ 313,367	\$ 510,413	\$ 3,901,061
				20	2012			
	Animal Services	Wildlife Program	Adoption Services	Volunteer Program	Education and Outreach	Management and General	Development	Total
Personnel Operating Building Animal services Programs/activities	\$ 1,123,485 121,122 253,829 297,180	\$ 57,262 4,012 5,099 29,967	\$ 309,127 91,440 23,511 3,128 1,123	\$ 79,907	\$ 114,999 8,667 16,710 -	\$ 144,134 91,710 8,569 4,334	\$ 292,978 63,344 20,423 85,549	\$ 2,121,892 380,295 328,141 330,275 118,265
Total expenses	\$ 1,795,616	\$ 96,340	\$ 428,329	\$ 94,586	\$ 152,956	\$ 248,747	\$ 462,294	\$ 3,278,868

STATEMENTS OF CASH FLOWS Years Ended December 31, 2013 and 2012

		2013		2012
CASH FLOWS FROM OPERATING ACTIVITIES	•	(500 504)	•	(22.270)
Change in net assets Adjustments to reconcile change in net assets to net cash flows from operating activities	\$	(596,584)	\$	(33,370)
Depreciation		206,567		181,041
Contributions restricted for capital improvements		(27,957)		(44,176)
Noncash contributions		(15,678)		(16,872)
Net realized and unrealized gains on investments		(96,135)		(66,178)
(Increase) decrease in assets		(18,580)		(30,933)
Accounts receivable		19,807		(33,188)
Unconditional promises to give Prepaid expenses		28,456		(25,924)
Merchandise inventory		3,418		29
Increase (decrease) in liabilities		•		
Accounts payable		30,410		12,558
Accrued expenses		31,132		24,685
Advances on conditional grant		(138,184)		13,163
Advance on conditional promise to give		(35,350)		369,912
Net cash flows from operating activities		(608,678)		350,747
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments		(229,495)		(97,315)
Proceeds from sales of investments		273,283		48,237
Purchases of property and equipment		(243,800)		(88,864)
Net change in cash restricted for capital improvements		(27,957)		(44,176)
Net cash flows from investing activities		(227,969)		(182,118)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from cash restricted for capital improvements		27,957		44,176
Proceeds from line of credit		500,000		
Net cash flows from financing activities		527,957		44,176
Net change in cash		(308,690)		212,805
Cash—beginning of year		1,054,898		842,093
Cash—end of year	\$	746,208	\$	1,054,898
SUPPLEMENTAL CASH FLOW INFORMATION				
Interest paid	\$	5,575	\$	-
Noncash investing activities				
Donated investments		15,678		11,572
Donated construction services capitalized		-		5,300

NOTES TO FINANCIAL STATEMENTS December 31, 2013 and 2012

Dane County Humane Society, Inc. (DCHS), located in Madison, Wisconsin, is a leader in creating a more humane community focusing on the human relationship with companion animals. DCHS's mission focuses on "helping people help animals." DCHS is effective in its mission through maintaining financially stable and sustainable operations with balanced revenue and expenses. In addition, DCHS educates and supports the public regarding animal welfare and companion animal ownership and instills the value that a pet is a life-long commitment and privilege. DCHS's work also includes promoting a legislative agenda in support of creating a more humane community. DCHS's primary sources of revenue include contributions and various program service fees.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

DCHS is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets—Net assets that are not restricted by donors. Designations are voluntary board-approved segregations of unrestricted net assets for specific purposes, projects, or investments.

Temporarily restricted net assets—Net assets whose use has been limited by donor-imposed time restrictions or purpose restrictions.

Permanently restricted net assets—Net assets that have been restricted by donors to be maintained by DCHS in perpetuity.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. At December 31, 2013, unconditional promises to give totaling \$56,331 are receivable in less than one year and unconditional promises to give totaling \$7,500 are receivable in one to five years.

Investments

DCHS carries investments in marketable equity securities with readily determinable fair values at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

Property and Equipment

All acquisitions of property and equipment in excess of \$1,000 and all costs for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method.

NOTES TO FINANCIAL STATEMENTS
December 31, 2013 and 2012

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Tax Status

DCHS is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, DCHS qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2). DCHS's federal exempt organization returns are subject to examination by the Internal Revenue Service, generally for three years after they are filed. With few exceptions, DCHS is no longer subject to such examinations for tax years before 2010.

Contributions

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by DCHS. Volunteers also provide various services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria are not met.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

The following program services and supporting activities are included in the accompanying financial statements:

Animal services—Examples of animal services include open-admission animal intake, customer service (both telephone and in person), daily care of animals, in-house and mobile spay/neuter programs, humane euthanasia, spay/neuter and medical treatment for DCHS's animals, and coordination of the Sheltering Animals of Abuse Victims program. DCHS also opened the Mount Horeb Cat Spay & Neuter Clinic in 2013. In addition, DCHS works with Madison and Dane County Animal Services and, beginning in 2013, Beloit, Edgerton, Janesville, and Rock County to ensure it properly fulfills the services outlined in its contracts with these municipalities.

NOTES TO FINANCIAL STATEMENTS December 31, 2013 and 2012

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Wildlife program—Four Lakes Wildlife Center is DCHS's wildlife rehabilitation program.

Adoption services—Examples of adoption services include customer service (both telephone and in person) and animal adoptions at DCHS's main location, Mounds Pet Food Warehouse satellite centers (four in 2012 and five in 2013), and Adoption Center West. The main adoption center and Adoption Center West also offer merchandise such as educational books and pet supplies for sale to individuals adopting animals as well as to other patrons.

Volunteer program—The volunteer program includes activities related to the recruitment, training, supervision, and retention of DCHS's volunteers.

Education and outreach—Examples of education and outreach services include youth, adult, and public education programs such as Camp Pawprint, Club Whiskers, Baby-Ready Pets, Girl Scout badge workshops and Positively Pitties; shelter tours; and public speaking engagements.

Management and general—Examples of management and general activities include accounting and production of financial reports, development and oversight of the annual budget, supervision of all departments, maintenance of personnel records, and representation of DCHS within the community.

Development—Examples of development activities include cultivation of new donors, fundraising events, membership solicitations, planned giving activities, media and public relations activities, and production of DCHS's semiannual newsletter.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Date of Management's Review

Management has evaluated subsequent events through February 18, 2014, the date which the financial statements were available to be issued.

NOTE 2—CONCENTRATION OF CREDIT RISK

DCHS maintains its cash balances in one financial institution located in Madison, Wisconsin. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2013 and 2012, DCHS's uninsured cash balances total approximately \$327,000 and \$731,000, respectively, primarily due to a relatively higher volume of contributions received close to year end. DCHS places its cash balances with high credit quality financial institutions. Although DCHS's cash balances average approximately \$735,000, DCHS has not experienced any losses and believes it is not exposed to any significant credit risk on cash balances.

NOTES TO FINANCIAL STATEMENTS December 31, 2013 and 2012

NOTE 3—INVESTMENTS

Investments are comprised of the following:	 2013	2012
Mutual funds Common stocks Preferred stocks Corporate bonds	\$ 1,034,034 24,446 - -	\$ 964,501 7,675 10,328 7,951
	\$ 1,058,480	\$ 990,455
Investment return is summarized as follows:		
	 2013	 2012
Interest and dividends Net realized and unrealized gains	\$ 56,367 96,135	\$ 49,137 66,178
	\$ 152,502	\$ 115,315

NOTE 4-FAIR VALUE MEASUREMENTS

Fair values of assets measured on a recurring basis are as follows:

	Ass	sets at Fair Value as	of December 31, 2	013
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual funds Common stocks	\$ 1,034,034 24,446	\$ 1,034,034 24,446	\$ <u>-</u>	
	\$ 1,058,480	\$ 1,058,480	\$ -	\$ -

NOTES TO FINANCIAL STATEMENTS
December 31, 2013 and 2012

NOTE 4—FAIR VALUE MEASUREMENTS (continued)

Assets at Fair \	/alue as of Decem	ber 31, 2012

	F	air Value	F Acti fo	Quoted Prices in ve Markets r Identical Assets Level 1)	Obs II	Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Mutual funds Common stocks Preferred stocks Corporate bonds	\$	964,501 7,675 10,328 7,951	\$	964,501 7,675 10,328	\$	- - - 7,951	\$	- - -	
	\$	990,455	\$	982,504	\$	7,951	\$	_	

Fair values for mutual funds, common stocks, and preferred stocks are determined by reference to quoted market prices and other relevant information generated by market transactions. When quoted prices are not available, fair value is estimated using recently executed transactions. Corporate bonds may be valued based on external price/spread data. When position-specific external price data are not observable, the valuation is based on prices of comparable securities. Corporate bonds are categorized in level 2 of the fair value hierarchy when external pricing data is observable and in level 3 when external pricing data is unobservable.

NOTE 5—PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2013	2012
Land Building Construction in progress Land improvements Barn Furniture and equipment Vehicles	\$ 1,240,097 4,948,399 42,743 184,104 37,841 833,137 162,780	\$ 1,240,097 4,915,620 - 184,104 37,841 748,519 94,413
Accumulated depreciation	7,449,101 (2,492,566) \$ 4,956,535	7,220,594 (2,301,292) \$ 4,919,302

NOTES TO FINANCIAL STATEMENTS December 31, 2013 and 2012

NOTE 6—CONDITIONAL GRANT

DCHS is the lead agency for a community collaborative project for which the donor's promises to give are conditioned upon DCHS and the participating organizations performing adoptions and spay/neuter surgeries above specified baseline levels. At December 31, 2013, these conditional promises to give total approximately \$90,000 and the funds received in advance are reported on the statement of financial position as advances on conditional grant. These promises will be recognized as revenue when the respective conditions are met in future years.

NOTE 7—CONDITIONAL PROMISE TO GIVE

In 2012, DCHS received \$400,000 from a donor. The donor restricted \$8,000 of this amount for spay/neuter programs. The remaining \$392,000 is to be used for specific capital improvements and is conditioned upon DCHS raising matching funds. At December 31, 2013, DCHS has recognized \$57,438 of this conditional promise to give as revenue. The remaining funds received in advance are reported on the statement of financial position as an advance on conditional promise to give.

NOTE 8-LINE OF CREDIT

DCHS has a \$500,000 revolving line of credit. Advances on the credit line are payable on demand and carry an interest rate of the lender's prime rate (4.5% at December 31, 2013) with a floor of 4.5%. Interest expense for 2013 was \$7,513. The credit line is secured by DCHS's assets.

NOTE 9-NET ASSETS

DCHS's board of directors has chosen to place the following limitations on unrestricted net assets:

	2013		 2012
Designated for kennel gates Designated for Four Lakes Wildlife Center Undesignated	\$ 12 5,593	,091 ,311	\$ 19,283 20,000 6,224,965
	\$ 5,605	,402	\$ 6,264,248

NOTES TO FINANCIAL STATEMENTS
December 31, 2013 and 2012

NOTE 9—NET ASSETS (continued)

Temporarily restricted net assets are available for the following purposes or periods:

	2013		2012	
Medical and animal care Mount Horeb Cat Spay & Neuter Clinic Capital improvements Equipment AMS special projects Other purposes Promises to give with payments due in future periods	\$	45,113 3,724 74,133 3,041 14,471 14,428 63,831	\$	20,270 - 52,841 3,000 - 7,788 72,580
	\$	218,741	\$	156,479

NOTE 10—COMMUNITY TRUST FUND

In 1986, the Dane County Humane Society Fund (Fund) was established as a component fund of the Madison Community Foundation (Foundation). The Foundation, as a community trust, serves the mutual interests of Dane County and those individuals and organizations who wish to enhance the quality of life in the community through charitable giving. Component funds of the Foundation are established by donors for the benefit of the community, and, when these funds are established, donors may indicate what organizations or causes should benefit from distributions from the fund. However, donors also grant the Foundation variance power that allows the Foundation to modify the donors' stipulations under certain circumstances as the Foundation monitors the changing needs of the community. Therefore, the Fund is not included in DCHS's financial statements.

The amount available for annual distributions represents 5% of a rolling twelve-quarter average. All other interest and appreciation is added to the Fund. Principal may not be drawn from the Fund except with approval of the Foundation's board of governors. DCHS received a distribution of \$27,985 and \$29,000 from the Fund during 2013 and 2012, respectively. The fair value of the Fund at December 31, 2013 and 2012 was \$552,989 and \$513,281, respectively.

NOTE 11-RETIREMENT PLAN

DCHS sponsors a simplified employee pension plan (SEP) covering all employees who are at least twenty-one years of age, have worked for DCHS during at least three of the immediately preceding five years, and earned at least \$300 during the year. DCHS makes a contribution to the plan each year equal to 3% of the employee's compensation. Employees are 100% vested in all contributions made on their behalf. Total expense for 2013 and 2012 was \$37,393 and \$32,614, respectively.

NOTES TO FINANCIAL STATEMENTS December 31, 2013 and 2012

NOTE 12—LEASES

DCHS leases space for its Westside Adoption Center and its Mount Horeb Cat Spay & Neuter Clinic under noncancelable operating leases that expire December 31, 2014 and February 28, 2015, respectively. DCHS pays an annual rent of \$1 under the lease for the Mount Horeb Cat Spay & Neuter Clinic. Management estimates the fair value of this space to be \$21,000. This amount is included as a contribution in the financial statements and a corresponding amount is included in rental expenses. Rental expenses for these leases totaled \$47,400 and \$25,200 for 2013 and 2012, respectively.

NOTE 13-DONATED SERVICES

The fair value of donated services included as contributions in the financial statements and the corresponding expenses are as follows:

	2013				2012			
	Animal Services		Development		Animal Services		Development	
Veterinary services Construction and maintenance services Equipment installation Services at special events	\$	22,638	\$	-	\$	22,525	\$	-
		. -		- 1,200		1,479 -		940
				2,016		_		4,113
	\$	22,638	\$	3,216	\$	24,004	\$	5,053

Also, many individuals volunteer their time and perform a variety of tasks such as animal exercise and socialization, animal care, customer service, animal adoption, foster care, services at special events, computer services, veterinary services assistance, and clerical work. DCHS received approximately 113,000 and 110,000 volunteer hours during 2013 and 2012, respectively.

NOTE 14—CONTINGENCIES

DCHS is aware of two potential litigation matters. The first matter is an employment matter that is pending before the regulatory agency responsible for determining whether there is probable cause to sue. The second matter is a potential civil action being threatened by a person who was bitten by a dog while at an establishment where DCHS was co-sponsoring a fundraising event to benefit DCHS. DCHS plans to vigorously defend itself against any claims made in either of these matters. Due to uncertainties in the litigation process, it is not reasonably possible to estimate the cost of these matters and a liability has not been accrued in the financial statements.